

STRATEGIC ESTATE PLANNING

Strategic planning enables owners to clarify their objectives and to work out how to achieve them.



OUR SERVICE

Each situation requires a different approach, whether advising new owners wanting opinions, support or direction; long established owners seeking the comfort that they aren't missing something or hoping to find a new idea or income stream, or Trustees wishing to optimise performance or limit risk.

We work with clients to clarify the background and their objectives and aspirations. We like to understand precisely what the various positive aspects of the family portfolio or property consist of as well as the constraints; whether personal, financial or physical.

Having established the broad inventory, we assess the various alternatives to clarify how best to structure or re-structure the business systems and to optimise performance of the assets.

Our multi-disciplinary approach enables us to areas advise across the whole portfolio with potential for change or improvement; whether relating to performance levels from various assets, structured maintenance programs to manage cash-flow through to green field development, creative conversions and diversification prospects.

WHY BROWN&CO?

We understand that each client has objectives slightly or very different to others. We are fortunate to have qualified professionals with personal and business experience in most property sectors and an in-house financial team which enables us to work with clients' professional advisors to deliver an approach appropriate for each unique situation.

We will look at the whole business and the potential to develop a strategy with you, whether relating to portfolio performance, succession and next generation ownership planning, general condition improvement or a fundamental review of asset classes.

HOW YOU BENEFIT

We will ensure a thorough review of the issues and work with you. As a large multi-disciplinary firm that is a leader in both farm business and property, we are uniquely well placed to give advice on all your options. Our qualified, professional teams are both candid and honest and will be able to help in your decision making process, with recommendations tailored for you.

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Expertise you can count on, advice you can trust. brown-co.com

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